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media

bitesize

Believernomics

developing influence

5

tips

www.believernomics.com

1

Set high personal and professional standards. This will demonstrate your Values.

2

Maintain the standards that you set for yourself. This will show others that you are credible.

3

Build on your credibility by exceeding the expectations that others set for you. This will give others good reason to have confidence in you.

4

Build on the confidence that others have in you by quickly putting things right when they go wrong. This will give others good reason to trust you.

5

Build on the confidence and trust extended to you, by empowering others. This will help you to develop a capacity for influence.